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SUMMARY

Motivated Finance Manager bringing 12 years of experience growing Sattva Group organisations. Expert in developing strategic and long-term business plans and providing directors with profit and data suggestions, sustaining company growth. Skilled at establishing team relationships to ensure the smooth operation of daily projects and activities. Managerial professional with working knowledge of financial best practices in business development. Background in influencing executive-level decision-making and strengthening existing strategies. Defines and enforces impactful procedures for improved planning. Proactive real estate professional experienced in Land Acquisition. Persuasive negotiator with extensive knowledge of contracting and lease management. Dedicated to profitable outcomes and continuous business improvement. Analytical Finance Manager bringing 12 years of experience managing company payroll, financing and employee benefits. Accomplished in developing successful growth strategies and identifying opportunities to increase profits. Helpful Property Manager with 12 years of experience in the Property Acquisition field. Capable of

Lokesh V

EXPERIENCE

November 2010 - Current

Finance Manager Nestavera Group | Bangalore, KARNATAKA

- Established and maintained productive client relationships.
- Formulated strategic and long-term business plans, ensuring operations remained within budget.
- Prepared management accounts and budget-holder reports, identifying significant trends and variances.
- Coordinated smooth operation of monthly payroll, facilitating timely employee payments.
- Regularly trained finance team to guarantee comprehensive knowledge of accounting processes.
- Handled customer and employee finance queries, complaints and concerns, resolving with balanced solutions.
- Controlled expenditure, oversaw recordkeeping and monitored compliance with standards.
- Improved organisation's financial health and operation viability.
- Managed accounts payable and receivables, raising invoices, reconciling accounts and processing cash transactions.
- Consulted with managers and chief executive to understand financial situation.
- Increased transparency of financial operations to prepare for external audits.
- Coordinated financial services for multiple clients and maintained strict compliance standard and controls.
- Partnered with senior operations leadership on budgetary and financial management decisions.
- Reported on financial situation to guide decision-making and budget formulation.
- Produced year-end financial statements in line with regulatory standards.
- Monitored expenses, income, budgets and petty cash records and acted upon errors.

November 2010 - Current

Land Acquisition Manager Sattva Group | Bangalore, KARNATAKA

- Managed deal closings from negotiating the final price to organising paperwork and obtaining client signatures.
- Used excellent and effective negotiation skills to secure best contract deals for houses and land with suppliers or clients.
- Recommended and executed property acquisition decisions for major clients and customers.
- Used effective negotiation skills to secure best prices for structure deals, partnerships and contract agreements.
- Researched current Bengaluru to stay informed and give superior sales presentations.
- Completed thorough property inspections before, during and after tenancies.
- Conducted general administration duties such as scheduling meetings, answering email inquiries and managing personal budgets.
- Quickly built relationships with build-to-rent developers, landlords,

handling a myriad of duties, Looking to build upon skills and tackle new responsibilities, as well as work with the marketing and sales team to devise and implement new strategies. Proactive real estate professional experienced in 10 Years. Persuasive negotiator with extensive knowledge of contracting and lease management. Dedicated to profitable outcomes and continuous business improvement. [Land Acquisition](#) qualified Property Consultant with 10+ years of experience in [Estate](#) settings. Continuously building long-lasting client relationships through attentive service and clear communication.

SKILLS

- Cash flow analysis
- Logical and systematic thinking
- Team management and mentoring
- Financial data analysis
- Expense management
- Financial risk assessments
- Invoice management
- Technical accounting
- Long-term business planning
- Payroll administration
- Strategic planning
- Leadership
- Public relations
- Leading meetings
- Contracting
- Legal document preparation
- Financial management
- Property showing
- Estate administration
- Regulatory compliance
- Department planning
- Financial risk analysis

operators and managing agents through a friendly and helpful approach.

- Sold neighbourhoods to build-to-rent owners, developers and agents using clever sales techniques.
- Oversaw personnel recruitment, training and performance-management to keep operations profitable and aligned with customer expectations.
- Coordinated open house events to boost client interest in property.
- Estimated property value by conducting comparative market analysis.
- Used research and business development strategies to build client leads for buying, selling and renting.
- Developed excellent rapport with custom builders to expand opportunities for growth.

EDUCATION

2009

B'com

Reddy College , Bangalore

LANGUAGES

English, Telugu, Hindi, Kannada: First Language